

RAMIL NASYBULLIN ALMIROVICH

Head of Career Development | Educational Leadership | Cooperative Education | Operations Management

 Ulyanovsk, Russian Federation (Willing to Relocate)

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PROFESSIONAL PROFILE

Dynamic education and operations professional with more than eight years of experience in career development, vocational education, hospitality management, and cooperative education. Proven expertise in building strategic partnerships, leading multidisciplinary teams, managing educational projects, and strengthening collaboration between educational institutions, employers, and government agencies.

Passionate about youth empowerment, cooperative development, and workforce readiness through innovative education and international collaboration. Recognized nationally for contributions to cooperative education and leadership development.

CORE COMPETENCIES

- Career Development & Graduate Employability
 - Educational Leadership & Administration
 - Project & Operations Management
 - Strategic Partnership Development
 - Cooperative Education
 - Youth Leadership & Engagement
 - Team Leadership & Staff Development
 - Stakeholder Management
 - Event Planning & Coordination
 - Hospitality Operations Management
 - Curriculum Development
 - Quality Assurance & Accreditation
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PROFESSIONAL EXPERIENCE

Head of Career Center

UTEP of Centrosoyuz of the Russian Federation

April 2023 – Present

Lead the institution's Career Center, responsible for graduate employability, employer engagement, student career development, and strategic partnerships.

Key Responsibilities & Achievements

- Established and institutionalized the graduate employment support system.
- Built partnerships with more than **50 employers** and concluded over **20 cooperation agreements**.
- Coordinated joint initiatives with the Regional Employment Agency, delivering multiple employment and career development programmes.
- Organized over **10 career events annually**, engaging more than **500 students**.
- Delivered personalized career counselling and mentoring services.
- Coordinated internships and industry placements.
- Developed and implemented graduate employment guidelines and methodologies.
- Managed electronic graduate employment monitoring with approximately **90% data accuracy**.
- Supervised a team of three staff members.
- Strengthened collaboration between faculty members and employers to improve graduate outcomes.
- Led infrastructure development projects, including accreditation of practical examination laboratories.
- Successfully established and equipped hospitality training laboratories for Restaurant Services and Tourism programmes.

Lecturer – Hospitality & Service Disciplines

UTEP of Centrosoyuz of the Russian Federation

September 2021 – April 2023

Delivered vocational education programmes while promoting industry engagement and practical learning.

Key Responsibilities

- Taught hospitality and service management courses.
 - Designed curricula, learning materials, and assessment systems.
 - Supervised academic and industrial internships.
 - Applied practice-oriented teaching methodologies and case-based learning.
 - Prepared students for professional skills competitions and certification examinations.
 - Coordinated employer participation in practical education.
 - Maintained academic records and quality assurance documentation.
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Head of Food & Beverage Department

Hotel Venets

June 2021 – December 2021

Directed all Food & Beverage operations for one of the region's leading hotels.

Key Responsibilities

- Managed restaurant, banquet, and room-service operations.
 - Led a workforce of **30 employees**.
 - Served between **100 and 500 guests daily**.
 - Planned and supervised banquets, conferences, and official events.
 - Ensured compliance with HACCP and hospitality quality standards.
 - Managed supplier relationships, procurement, and inventory.
 - Improved operational efficiency while optimizing departmental costs.
 - Maintained high levels of guest satisfaction.
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Hospitality Operations

Various Hospitality Establishments

January 2018 – May 2021

Progressed through multiple operational and supervisory positions including:

- Restaurant Manager
- Cook

- Pastry Chef
- Bartender
- Waiter

Developed comprehensive operational knowledge across all areas of hospitality management, customer service, food production, and team supervision.

EDUCATION

Ulyanovsk State Pedagogical University

Management of Professional Educational Organizations

(Expected Graduation: 2028)

Part-time Programme

Ulyanovsk State Pedagogical University

Bachelor's Degree

Technology and Organization of Restaurant Services

Graduated: **2025**

UTEF of Centrosoyuz of the Russian Federation

Diploma in Food Production Technology

Graduated: **2019**

PROFESSIONAL AFFILIATIONS

- Member, **International Cooperative Alliance (ICA) Youth Committee**
 - Expert, Regional Professional Skills Championships
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HONOURS & AWARDS

- **Second Degree Medal** for Contribution to the Development of Consumer Cooperation in Russia (2026)

- **Letter of Appreciation from the Governor of Ulyanovsk Region** for contributions to education and workforce development (2026)
 - **Person of the Year 2025** – Restaurant Business & Education
 - **Young Leader of Consumer Cooperation Award** (2024)
 - **First Prize**, I.N. Ulyanov Professional Competition (2024)
 - **Letter of Appreciation from the State Duma of the Russian Federation** for contributions to cooperative education (2023)
 - **Letter of Appreciation from the Minister of Education of the Ulyanovsk Region** for outstanding achievements in education (2023)
 - Recipient of more than **20 Letters of Appreciation** from regional employers and partner organizations.
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LEADERSHIP & PROFESSIONAL SKILLS

- Strategic Leadership
 - Programme Development
 - Youth Engagement
 - International Cooperation
 - Stakeholder Relations
 - Project Coordination
 - Public Speaking
 - Team Management
 - Event Management
 - Partnership Building
 - Training & Mentoring
 - Hospitality Operations
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PERSONAL INFORMATION

Date of Birth: 12 July 1999

Citizenship: Russian Federation

Languages: Russian (Native); English (Working Proficiency)

Availability: Full-time | Willing to Travel | Willing to Relocate

PERSONAL STATEMENT

I am committed to advancing cooperative values through education, youth leadership, and international collaboration. My career has focused on empowering young people with practical skills, strengthening cooperation between educational institutions and employers, and promoting sustainable development through the cooperative model. I strive to create opportunities that enable young professionals to contribute meaningfully to their communities and to the global cooperative movement.